

NARESH KUMAR

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PROFILE

Results oriented MBA and GSCMI (Global Supply Chain Management Initiative) **certified** professional with five years of global experience in Supply Chain Management, Project Management & Product Design/Development seeks a career in Operations/Supply Chain Management leveraging my Engineering and MBA experiences

PROFESSIONAL SKILLS

Strategic Sourcing, Supplier Management, Financial Forecasting & Planning, Creating and Executing Business proposals (RFx), Score Card, Six Sigma, KPIs, MS-Project, Advanced spreadsheet modeling, and Statistical tools like @Risk and Minitab

OPERATIONS AND SUPPLY CHAIN EXPERIENCE

Atkins PLC, UK and UAE

April 2006 – August 2008

Company Profile: Europe's largest engineering consultancy with offices across USA, Asia and Middle-East

Clients: **Airbus and Rolls-Royce**

Project Manager/Senior Engineer (April 2008 – August 2008)

SELECTED BEST PROJECT MANAGER

- Led a **10** member team, culturally diverse & geographically dispersed, delivering excellent quality engineering project for Airbus-A400M. This resulted in Atkins securing **\$2M** additional revenue stream
- Managed qualification and selection of global suppliers for financial, capacity, and strategic requirements
- Formulated marketing strategies positioning Atkins in UAE and engaging a major Dubai-based client
- Launched office newsletter increasing staff communication score by **8%** across Atkins, Middle-East

Project Manager/Engineer (April 2006 – April 2008)

- Achieved Airbus-A380 wing airworthiness certification (**\$10M** program) within budget and schedule by effectively managing in-house resources and five suppliers from Malaysia, Singapore, Australia and India
- Executed sourcing strategy establishing two global suppliers; meeting **AS9100** quality and total cost targets
- Improved staff integration time by **20%** applying **Six Sigma-DMAIC** to new recruits training program
- Reduced manual efforts and rework by **30% to 700** man-hours by customizing an Excel based tool

Defense R&D Organization (DRDO), India

August 2003 – March 2006

Company Profile: Central agency for designing & developing missile systems for Indian Defense Services

Team Lead

- Coordinated freezing of design specifications between Army and DRDO for **\$60M** Missile Program
- Decreased product development time by **35%** by managing technology transfer to two external vendors
- Delivered rocket assembly on-schedule supervising **20** technicians for fabrication & quality Assurance
- Reduced purchasing lead time by **70%** implementing e-procurement solutions for **\$500,000** spend
- Mentored **15** engineering students on industrial projects bridging gap between Industry and Academics

EDUCATION

Purdue University, Krannert School of Management, Indiana, USA

Aug 2009

MBA/MSIA – Strategy and Operations- **Academic Honor List, GPA 3.54/4.0**

- Management Consultant at **US Coast Guard** improving productivity and throughput by **40%** using business process re-engineering and line balancing techniques
- **Team Leader:** Led a team of **six** to organize Global Supply Chain Conference-09 at Purdue University
- **VP, Operations Club:** Managed mentorship program providing MBA students networking opportunities

National Institute of Technology (NIT), Jaipur, India

July 2003

Bachelor of Technology (Mechanical Engineering)

- **Honor of College:** Sports and academic achievements (Top **10%** of the class)
- **Captain & Gold Medalist:** College cycling team and Rajasthan University cycling championship

HONORS & LEADERSHIP ACTIVITIES

TATA Scholar: TATA Endowment (Bombay), awarded to **only six** students in India for MBA abroad

NTSE Scholar: Govt. of India, awarded to most talented students (at class X level) in India/Abroad

Organizer: Can collection drive with Emirates Environment Group collecting **10,000 tons** across UAE