

NING LUO

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Permanent address:
#456 Zhenning Road
Ningbo, China

PROFILE

- Seeking fulltime position utilizing analytical skills and experience
- Working experience in a commercial bank as the assistant manager of credit department
- Extensive skills in financial planning and forecasting in project execution and cost analysis
- Language skills: Chinese (native), English (fluent)

EDUCATION

Purdue University, Krannert School of Management West Lafayette, IN May 2010

Master of Science in Finance (MSF), July 2010

This one-year program leverages the established MBA core strengths with a concentrated focus on finance, accounting, economics, and quantitative methods.

China University of Geoscience Beijing, China May 2008

Bachelor of Science in Business administration-focus on marketing

EXPERIENCE

Bank of Ningbo Ningbo, China 2008 - 2009

Assistant manager of credit department, full-time

- This department focus on offering financial services to those corporations which doing metal recycling business in Ningbo, China.
- As a manager assistant, my work involves doing financial analysis and financial risk management of projects offered by certain corporations and finding those valuable ones to make a loan
- The focus here is to ensure that the firm is able to operate, and that it has sufficient cash flow to service long term debt, and to satisfy both maturing short-term debt and upcoming operational expenses.
- I also evaluate the financial needs and raise the appropriate type of financial services that best fits those needs. I typical recommend a group of financial services including LC, Forward, Delivery against Bank Guarantee and so on.

China Mobile Communication Co., Ltd., Beijing, China 2006 - 2007

Mobile SIM Card Sales Representative

- This Sales plan was conducted by the biggest mobile server in China called China Mobile Communication Co., Ltd. The objective was to promote a new kind of mobile SIM card called "M-ZONG".
- Identified market opportunities for "M-ZONG" and developed action plan resulting in 23% prescription growth in Haidian District, Beijing. Recognized as Top Regional Sales Representative.
- Ranked first regionally for highest market share increase of "M-ZONG" among total six sales regions in Beijing. Selected by Regional Sales Manager to provide Time and Territory Management training to sales region.

ADDITIONAL INFORMATION

- General Member, China's Traditional Culture Association, successfully holding the third Chinese Traditional Arts Festival in Haidian District in Beijing.
- School marketing simulation contest, 1st prize.
- "Challenge Cup" University students' innovative undertaking, 3rd prize.
- General Member, "Newman" Bicycle Association.