



Indiana Logistics Summit 5

September 25 & 26, 2007

Carol D'Amico
President & CEO, Conexus Indiana

Welcome

- 5th Indiana Logistics Summit
- We're growing. Relocated to the Marriott to accommodate larger attendance.
- Agenda is also growing
 - Added today's Networking event



Conexus Indiana Overview

- Launched June 27th by Central Indiana Corporate Partnership
- A state-wide initiative focused on Indiana's advanced manufacturing, transportation, distribution and logistics industries
- 3 Priorities:
 - *Building a world-class workforce*
 - *Improving public perception and awareness of manufacturing/logistics*
 - *Creating new connections for industry growth*

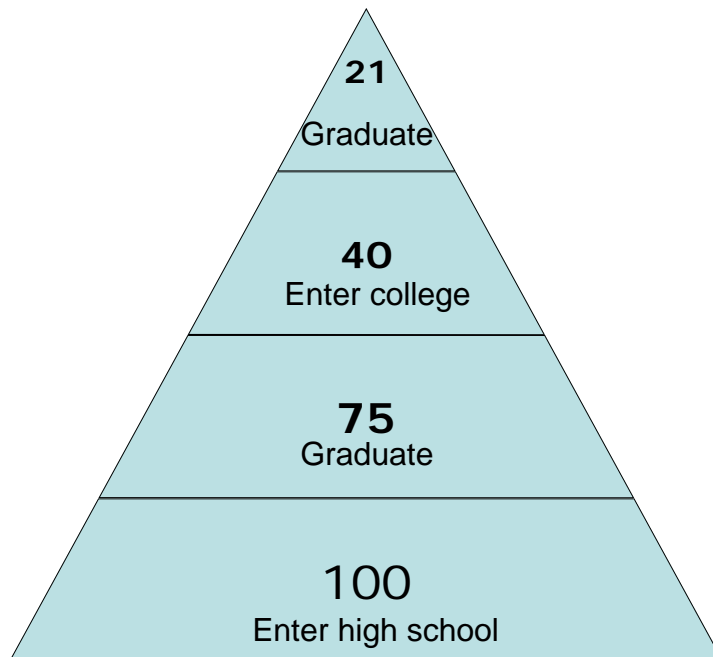
All-Star Leadership Board

- Joe Loughrey President & COO, Cummins, Inc. – Conexus
Indiana Chairman
- Steve Dwyer COO, Rolls-Royce Corporation
- Denny Oklak Chairman & CEO, Duke Realty Corporation
- Bob Palmer Vice-President, FedEx
- Martin Jischke Former President, Purdue University
- Tom Snyder President, Ivy Tech Community College
- Andrew Penca Commissioner, Indiana Department of
Workforce Dev
- Mark Miles President & CEO, Central Indiana
Corporate Partnership

Building a world-class workforce

Indiana Workforce Issues

- 3 of top 10 state-wide skill shortages are in TDL
- Indiana is 47th in educational attainment



Conexus Indiana Focus

- Promote training and education opportunities
- Align higher ed curriculum with industry needs
- Raise awareness of TDL careers with future workforce – Dream It Do It campaign



Improving public perception & awareness

Perception & Awareness Issues

- Misconceptions about the industry & career opportunities



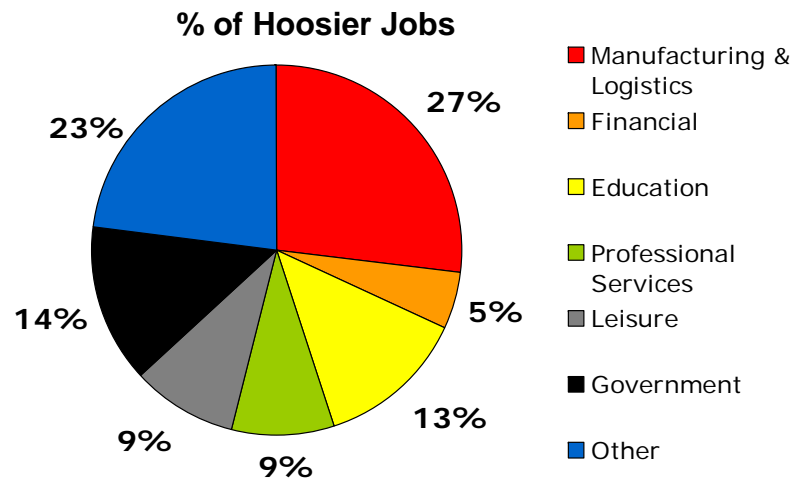
Conexus Indiana Focus

- Aggressively communicate the realities of the industries
- Promote the state's strengths
- Support its economic development effort

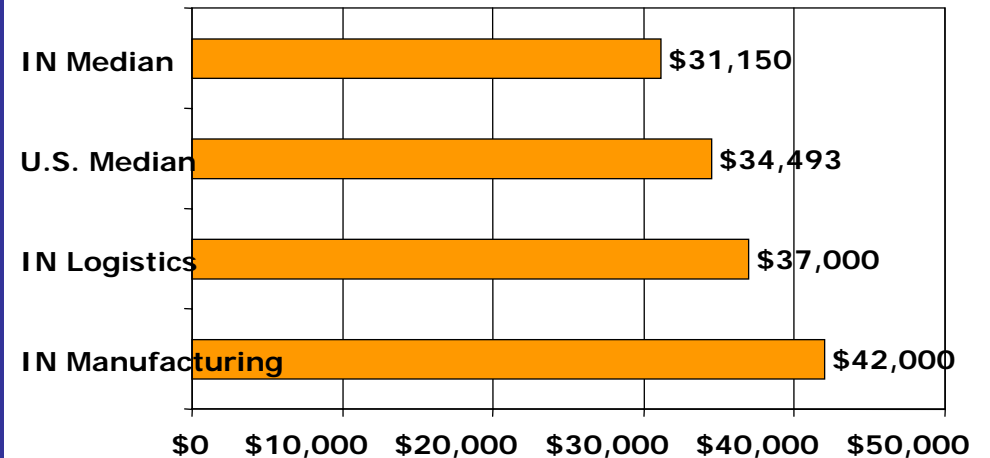
Logistics is Vital to Indiana's Economy

Manufacturing & Logistics:

Employ nearly 3 of every 10 working Hoosiers:



Jobs pay 33% greater than Indiana median wage



Creating new connections for industry growth

Conexus Indiana Focus

- Build new partnerships among private industry, the public sector and research institutions
- Partner with the State in an initiative to grow Indiana's share of federal defense/aerospace contracts
- Lead the Indiana Logistics Council
- Create an Indiana supplier database
- Connect larger manufacturers with in-state suppliers to streamline supply chains



Thank you

- Enjoy the Networking Day – first time for the summit
- We want your feedback!
- Please drop off the completed feedback survey & entry form at the registration desk and have a chance to win an iPod nano.

